

Head of Fundraising - Mid West Simon Community

Limerick – Full time, Hybrid.

About the job

Mid-West Simon Community is a long-established and fast-growing charity working to end homelessness across Limerick, Clare and North Tipperary.

Following the development of an ambitious new Funding Strategy, we are now recruiting a Head of Fundraising to lead the next phase of our growth.

This is a senior role, reporting to the CEO and sitting on the Senior Management Team, with responsibility for building a high-performing fundraising function with a particular focus on corporate partnerships, individual giving, and major/philanthropic donors.

The successful candidate will play a critical role in driving income diversification, increasing unrestricted funding, and supporting the launch and growth of innovative initiatives such as our Social Grocery project.

This is a unique opportunity to shape a fundraising programme with real regional impact, helping to ensure Mid-West Simon can continue to respond to rising homelessness while building long-term sustainability.

This role will be a key driver of Mid-West Simon's ambition to increase non-government and unrestricted income over the coming years.

**Make a difference * Drive Positive Change * Create Lasting Impact*

Responsibilities

- Ownership of Funding Strategy delivery, income growth, diversification, and reporting.
- Senior-level relationship management.
- Lead the implementation and ongoing development of Mid-West Simon's Funding Strategy, aligned to organisational goals.
- Contribute to organisational strategy and culture as a member of the Senior Management Team.
- Build, manage and grow the fundraising function, including team leadership, systems, and processes.
- Lead and motivate a small fundraising team (currently 1.25 FTE, with planned expansion).
- Drive income growth across corporate, individual, and philanthropic giving, including major donors.
- Develop and manage senior-level donor and corporate relationships, including stewardship and renewals.
- Ensure a culture of excellent donor care, data integrity, and impact reporting.
- Work with the CEO on high-value partnerships and strategic funding opportunities.
- Collaborate with programme teams to develop compelling cases for support and donor communications.



- Collaborate with other Simon Communities on joint initiatives where appropriate.
- Ensure all fundraising activity complies with governance, regulation, and best practice.
- Work with colleagues and external providers to ensure consistent, high-quality communications.

Person Specification

Essential:

- Proven experience (minimum 3–5 years) in a senior fundraising role, with a track record of delivering income growth.
- Demonstrable experience in corporate, individual, and/or major donor fundraising.
- Experience building and stewarding long-term donor relationships.
- Strong leadership and people-management skills.
- Strategic mindset with the ability to translate strategy into action.
- Excellent written and verbal communication skills.
- Experience using CRM systems and managing fundraising data.
- Strong alignment with Mid-West Simon's mission and values.

Desired:

- Experience managing or scaling a fundraising team.
- Experience working with Boards and senior leadership.
- Experience in campaign-led fundraising or income diversification.
- Knowledge of the Irish charity fundraising landscape.
- Experience of charity retail (advantage, not essential).

Reporting to: CEO

Salary: Competitive and commensurate with experience, with an excellent flexible and hybrid working package.

To apply: Please submit your CV, cover letter, and any other relevant documents to HR@mwsimon.ie by 14 April 2026.